



## Price Quote for Services

### Novato Unified School District

Edgenuity Inc.  
8860 E. Chaparral Road  
Suite 100  
Scottsdale AZ 85250  
480-423-0118

Date 5/13/2016  
Quote # 22293  
Vendor #

Payment Schedule	Pricing Expires	Contract Start Date	Contract End Date
	8/11/2016	6/1/2016	6/30/2017

Header	Quantity	Description
	1	PILOT - Concurrent User Licenses Virtual Classroom and Web Administrator - Includes Any Courses of Districts Choosing.  Baseline Pilot Year 20 - 100 Licenses  NOTE: Concurrent User Licenses do not include Sophia or MyPath Courses. Sophia and MyPath are separate offerings that can be purchased for an additional cost.
	1	Professional Development Introductory Package NOTE: PD package includes 3 onsite training days & 2 webinars
	1	Nightly Imports - user data only  NOTE: One-time fee
	1	MA_MINI  NOTE: One-time fee

**Total \$9,450.00**

This quote is subject to Edgenuity Inc. Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <http://www.edgenuity.com/edgenuity-standard-terms-and-conditions-of-sale.pdf>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement.

If this Quote includes any Sophia® Learning Inc. courses for purchase, the following language applies to any such purchase (and this language is also found in the above linked Terms and Conditions): "Use of any Sophia course is prohibited for all students under the age of 13 years."

#### Customer

\_\_\_\_\_  
Signature  
\_\_\_\_\_  
Print Name  
\_\_\_\_\_  
Title  
\_\_\_\_\_  
Date

Edgenuity Inc. Representative  
Jesse Tafolla  
Jesse.tafolla@edgenuity.com  
530.760.7043

Not valid unless accompanied by a purchase order.

Please specify a shipping address if applicable.

**Please e-mail this quote, the purchase order and order documentation to [AR@edgenuity.com](mailto:AR@edgenuity.com) or fax to 480-423-0213.**